



WINNERS

- **A WINNER IS ALWAYS PART OF THE ANSWER.**
- **A WINNER IS ALWAYS HAS A PROGRAM.**
- **A WINNER SAYS, “LET ME HELP YOU, I’LL BE HAPPY TO DO IT FOR YOU”.**
- **A WINNER SEES AN ANSWER TO EVERY PROBLEM.**
- **A WINNER SEES THE LIGHT AT THE END OF THE TUNNEL.**
- **A WINNER SAYS, “IT MAY BE DIFFICULT, BUT IT IS POSSIBLE”**

Losers are always part of the problem; always have an excuse, and say “that’s not my job”.

Losers see a problem to every answer. Get lost in the tunnel, and say “It may be possible, but it is too difficult”.